



REAL ESTATE PROJECTS

Plans are  
our speciality.  
No matter  
the scale.



YOUR PERSPECTIVE.  
[GSK.DE](https://www.gsk.de) | [GSK-LUX.COM](https://www.gsk-lux.com)



## Welcome to GSK Stockmann.

### **An independent European leader**

About 200 lawyers and tax advisers represent and advise German and international clients at our locations in Berlin, Frankfurt/M., Hamburg, Heidelberg, Munich and Luxembourg. Internationally, we work with select law firms in all important markets.

### **Expertise in the real estate industry**

As one of the market leaders, ours is the largest real estate team of all law firms in Germany. This allows us to tap into vast cross-sector expertise – including in project development, environmental and planning law, public and private building law, architect and engineering law, financing or dispute resolution.

### **First-class, comprehensive legal advice and support**

We have a reputation for seeking and finding practical, state-of-the-art solutions. Our in-depth understanding of each sector allows us to address all tasks in an entrepreneurial manner: providing comprehensive advice of exceptionally high quality. While ensuring that all your activities and investments receive the best support possible, we put ourselves in your position and focus on your business. This unique entrepreneurial approach is what is behind **Your perspective.**



➤ GSK Stockmann is a leading one-stop shop for legal advice regarding real estate project developments. Our well-connected team covers all fields of law relevant to this sector.



Don't know where to start? Rely on someone with a solid plan.

For years now, the market for real estate developments has been booming across all of Germany. However, the industry is also confronted with increasingly complex demands. Walking the tightrope of cost efficiency, environmental requirements, social aspects, digitalisation and governance has never been trickier. Our team can lend you support in all the different phases of your project development: from analysing the location and preparing development strategies to financing and establishing joint ventures. Demand, risk and cost management are also part of our repertoire, besides contracting, guarantees, dispute resolution and tax optimisation. While well acquainted with all relevant market players from the public and the private sector, we also have specialists on our team who like to delve into the latest trends. The reliable yet innovative legal advice we offer is based on a detailed understanding of the market. Our claim: Your goals are our benchmark. **Your perspective.**

# Markets in focus.



## Private and institutional investors

Investors need to be able to use, market and finance their real estate. We make sure that all of our projects are viable in terms of approvals, investors and transactions. Regardless of whether your project involves a popular asset class, such as residential properties, office buildings or hotels, or a niche sector, such as coworking, healthcare or student residences, all of our expertise and market experience are at your disposal. We work alongside you as a partner with an integrated perspective that takes the entire development process into account.



## Project developers

Whether you are engaged in classic project development, developing your own portfolio or new joint venture models – we can fully meet your needs. We guarantee planning security, efficient financing, functioning project and risk management structures, a streamlined compliance management system, tax structuring and optimisation, sales structuring and process digitalisation. In response to the latest trends, our specialists develop innovative ideas and sustainable solutions, and offer comprehensive advice in all fields of project development.



## Public sector

We understand the intricacies of public building projects and focus on creating legally watertight structures for architectural design competitions, engineering contracts, planning permission applications and construction contracts. Throughout the entire construction process, we offer sound legal advice, including in the event of crises. Having worked for many years in the public sector, our team has gained the necessary legal and political experience to handle these requirements – experience which ultimately benefits our clients.



## Industrial companies / manufacturers

Germany is an attractive economic location. The EU as well as federal, regional and local governments offer numerous incentives to encourage companies from all industries to settle in Germany. We stand by the various departments in your company assisting them in mastering all the necessary tasks such as procuring building rights, developing a strategy for tenders, and negotiating building, planning and lease agreements that are tailored to your company's requirements. Besides legal advice, you will receive regular reports and updates from us, and we provide a central point of contact for your project management.



## Family offices / wealthy individuals

Are you looking to maintain or increase the value of your real estate? For example, by maximising its long-term potential and taking responsibility for future generations? Our expertise can help you upgrade your building rights or protect your assets against any adverse effects on the value of your property due to planning law. We support you as a highly discrete, trustworthy partner with an excellent network and reputation in legal assessments and appraisal processes.



# Advising in key areas.



## Project development

We advise on complex project developments by providing in-depth expertise for all types of use, with a strong focus on:

- Legal structuring and development strategies
- Procuring building rights
- Defining and documenting project goals
- Drafting project agreements, joint ventures
- Measuring performance against targets; managing all agreements
- Legal management



## Public building and planning law, environmental law

Complex processes require diligence and foresight. We develop individual solutions for:

- Analysis of potential and risk
- Approval processes
- Urban development planning
- Regional planning, expert planning
- Environmental requirements and processes
- Public law contracts
- Political and participation processes



## Private building law

Private building law is one of the core competencies of our law firm. Our solutions are cost-efficient, practical and customised:

- Contract design
- Structuring and developing cooperation models
- Providing legal advice and support during the construction phase / (anti-)claim management
- Multi-party contracts and partnering agreements



The right experts for every challenge,  
the perfect team for every client:  
we focus on the elements that drive  
your success.



#### **Architect law and engineering law**

Our key advisory services include all aspects of architect and engineering law. We have particular expertise in the following areas:

- Contract design
- Liability and compensation law
- Protecting architectural copyrights
- Architectural design competitions



#### **Financing**

Our many years of experience in the following fields are of great value when financing complex real estate project developments:

- Drafting and negotiating loan agreements, collateral and other finance agreements
- Ongoing advice in credit relationships
- Advising on breaches of loan agreements, syndication, debt rescheduling or transferral of contracts
- Advisory services in the field of investment law
- Financial due diligence
- Checking and aligning to the requirements of state aid law (where the public sector is involved)



#### **Dispute resolution**

First and foremost, we aim to help all parties involved to avoid time-consuming and costly court cases. We provide support in:

- Litigation and conducting proceedings for the preservation of evidence before ordinary courts
- Administrative court proceedings
- Arbitration proceedings
- Alternative dispute resolution
- Interim legal protection

# Your contacts

**Jan Kehrberg**

+49 30 203907-123

jan.kehrberg@gsk.de

**Jan Hennig**

+49 30 203907-81

jan.hennig@gsk.de



**BERLIN**

Mohrenstrasse 42  
10117 Berlin  
T +49 30 203907-0  
F +49 30 203907-44  
berlin@gsk.de

**FRANKFURT/M.**

Taunusanlage 21  
60325 Frankfurt am Main  
T +49 69 710003-0  
F +49 69 710003-144  
frankfurt@gsk.de

**HAMBURG**

Neuer Wall 69  
20354 Hamburg  
T +49 40 369703-0  
F +49 40 369703-44  
hamburg@gsk.de

**HEIDELBERG**

Mittermaierstrasse 31  
69115 Heidelberg  
T +49 6221 4566-0  
F +49 6221 4566-44  
heidelberg@gsk.de

**MUNICH**

Karl-Scharnagl-Ring 8  
80539 Munich  
T +49 89 288174-0  
F +49 89 288174-44  
muenchen@gsk.de

**LUXEMBOURG**

44, Avenue John F. Kennedy  
L-1855 Luxembourg  
T +352 271802-00  
F +352 271802-11  
luxembourg@gsk-lux.com

