Private Equity & Venture Capital

GSK. The Difference.



Private Equity.

Comprehensive advice in Germany and Luxembourg.

We advise German, Luxembourg and foreign private equity funds, financial investors and family offices in all aspects and phases of their equity interest in a company – from the letter of intent, to the investment agreement, to the post M&A dispute. We focus on mid-cap transactions. The scope of our advisory services includes

- Investment structuring
- > Transaction support
- > Acquisition finance
- > German and Luxembourg fund structures
- > Restructuring and Reorganization
- > Management equity participation
- > Exit strategies, incl. IPO
- > Ongoing asset management for PE funds

Our focuses are the product of our firm-wide sector groups, in which GSK not only cultivates its legal expertise, but also comprehensive knowledge of the respective sector. This is particularly relevant for the following sectors:

- > Automotive & Mobility
- > Energy / Smart Grid
- > Financial Services / FinTech
- > Health Care
- > Real Estate / Proptech



Both sides of the table.

We know, advise and appreciate both sides of the table. Because we have offices in five German business hubs and Luxembourg, both, professional investors as well as investee companies and their shareholders are among our clients. As an entrepreneur, you not only profit from our legal expertise and transaction experience. At your request, we outline various business options and help you establish contacts with reliable market players who fit with your and your company's needs before implementing a planned sale or an equity investment.

Venture Capital.



Increase the chance of success. For everyone involved.

Not all VC investments bear fruit. Not every innovative business idea is successful in the end. GSK supports investors (VC funds, corporate VCs and business angels) as well as start-ups and their founders, thereby increasing the chances of success.

Besides advice on corporate, tax and labor law issues – the standard legal tools of VC investment – the business models of the current generation of growth companies often require specialized legal knowhow. With over 160 specialized lawyers and tax advisors we offer the necessary depth and reliability to provide such in-depth expertise, e.g., in regulatory law, intellectual property, information and telecommunication technology or data protection. Here too, our clients profit from our sector knowhow, e.g., in the fintech, automotive & mobility, health care, e-commerce and m-commerce sectors and our vast experience in advising platform operators and SaaS providers.



Effective advice.

The success of a growth company depends not least on speed and the effective use of limited resources. At GSK, you can count on the support of tailor-made teams with long-standing transaction experience; when necessary, our transaction teams will be complemented by specialist legal experts with specific sector knowhow.

Our typical services are, e.g.:

- > Legal review and implementation of business models
- > Developing company and investment structures
- > Preparing and executing (red flag) legal and tax due diligence
- Drafting and negotiating investment and shareholders' agreements
- > Establishing corporate governance structures
- > Preparing and executing management participation models
- > Drawing up employee participation programs
- > Advising on financing issues
- > Planning and realizing various exit strategies

GSK. Who we are.



GSK Stockmann is a leading independent law firm in Germany and Luxembourg, focusing on real estate, corporate, banking/ finance and projects & public sector. GSK was created in 1997 as an association of lawyers from renowned business law firms. Today, our clients can call upon more than 160 nationally and internationally renowned lawyers at our offices in Berlin, Frankfurt, Hamburg, Heidelberg, Munich and Luxembourg. For cross-border transactions and international projects, GSK works closely with a select group of highly respected partner law firms abroad.

Contacts.

CORPORATE / M&A



Dr. Andreas F. Bauer andreas.bauer@gsk.de



Dr. Thomas Derlin thomas.derlin@gsk.de



Dr. Andreas C. Peters andreas.peters@gsk.de



Dr. Markus Söhnchen markus.soehnchen@gsk.de



Max Wilmanns max.wilmanns@gsk.de

TAX / FUND STRUCTURES



Dr. Petra Eckl petra.eckl@gsk.de



Dr. Dirk Koch dirk.koch@gsk.de



IP/IT

Dr. Katy Ritzmann katy.ritzmann@gsk.de

LUXEMBOURG



Dr. Marcus Peter marcus.peter@gsk-lux.com



Dr. Philipp Mössner philipp.moessner@gsk-lux.com

GSK. Where we are.



www.gsk.de www.gsk-lux.com

BERLIN

Mohrenstraße 42 10117 Berlin Tel +49 30 203907-0 Fax +49 30 203907-44 berlin@gsk.de

HEIDELBERC

Mittermaierstraße 31 69115 Heidelberg Tel +49 6221 4566-0 Fax +49 6221 4566-44 heidelberg@gsk.de

FRANKFURT/N

Taunusanlage 21 60325 Frankfurt am Main Tel +49 69 710003-0 Fax +49 69 710003-144 frankfurt@gsk.de

MUNICH

Karl-Scharnagl-Ring 8 80539 München Tel +49 89 288174-0 Fax +49 89 288174-44 muenchen@gsk.de

HAMBURG

Neuer Wall 69 20354 Hamburg Tel +49 40 369703-0 Fax +49 40 369703-44 hamburg@gsk.de

LUXEMBOURC

GSK Luxembourg SA 44, Avenue John F. Kenned L-1855 Luxembourg Tel +352 2718 0200 Fax +352 2718 0211 luxembourg@esk-lux.com